

VINEYARD ESTABLISHMENT

New Zealand Winegrowers is often approached by people regarding the establishment or purchase of a vineyard. We do not act as an advisory group for those wanting to enter the industry. However, we are happy to disseminate as much helpful information as possible.

There are a number of consultants who can assist with vineyard establishment including

David Jordan
Vine to Wine
PO Box 32 170
Devonport
Auckland
Ph 09-4454598
Fax 09-4454396
vinetowine@clear.net.nz
Mobile 0274-472357
website www.vinetowine.co.nz

Allan Clarke
Clarke Horticulture
PO Box 24 365
Royal Oak, Auckland
Ph 09-6251666
Fax 09-6251333
Mobile 0274-988159
stokesfamily@zfree.co.nz

Rex Sunde
Vitis
225 Henderson Valley Rd
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Ph 09-8364949
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Mobile 0274-980183
Fantail.island@clear.net.nz

Brent Harris
Viticultural Services Ltd
PO Box 27
Waipara 8270
Ph 03-3146996
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Crop Watch Ltd
Jim Grierson
Viticultural Advisor
Developments & Mgmt
Mobile 025-341261
Office 03-3494920
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Vineyard Solutions Ltd
Robert Lindsay
PO Box 155
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Ph 021-376761
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Craig Gass
In 2 Wine Services NZ
PO Box 2084
Stoke
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Ph 03-5472440
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Gerard Besamusca
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18 Lawrence Rd
Waihi 2981
Ph 07-8637489
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g.besamusca@agconsult.co.nz
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Kate Gibbs
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Mobile 0274 409814
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(NB listing of the consultants here is not and should not be construed as endorsement of the services offered):

You could also approach some of the bigger wine companies whose viticulturists may be able to assist you or who may put you in touch with growers who can help.

In terms of costs of vineyard establishment, attached are some recent articles addressing this issue.

Sustainable Winegrowing New Zealand

Sustainable Winegrowing New Zealand is the industry initiative for sustainable grapegrowing and winemaking. This programme underpins our international positioning of 'clean and green'. The Sustainable Winegrowing New Zealand program is an integral part of the future of New Zealand wine production and marketing into the future.

Every grower with an eye for their future should join the scheme which provides:

- ❖ a framework for viticultural practices to protect the environment while efficiently and economically producing premium winegrapes
- ❖ a format of continual improvement to ensure growers operate with a goal of improving their viticultural practices
- ❖ a vehicle for technology transfer so that growers are kept informed of new technology and its application
- ❖ an audit structure that has integrity and rigour to comply with market expectations, improved acceptability of grapes and wine with buyers and customers
- ❖ and support for the claim of "Riches of a Clean Green Land".

For details contact Sally van der Zijpp, National Co-ordinator, phone 03-5772379, fax 03-5780153, mobile 0274-126041, email sally@swnz.org.nz

New Zealand Grapevine Improvement Group Inc. (NZGVIG)

This group promotes the use of high health virus tested planting material. Grapevine leafroll viruses can cause crop losses of up to 50% and the affected fruit produces low quality wines. To date nine different leafroll viruses have been detected in vines showing leafroll symptoms. These are named Grapevine leafroll-associated viruses (GLRaV), types 1 to 9.

GLRaV-3 has been found in most of the important grape clones growing in New Zealand. This strain of grapevine leafroll virus has been demonstrated to **severely reduce yield, delay ripening and lower juice quality**. Mealy bugs can transmit GLRaV-3 and the spread of this virus has been clearly demonstrated in several wine growing regions in New Zealand.

The best steps to take in order to reduce the incidence of disease start with the establishment of a vineyard block. It is important that you do not plant vines infected with GLRaV-3.

NZGVIG advises growers to:

- ❖ Source budwood only from blocks that are 100% ELISA tested for GLRaV-3 in the year of sale.
- ❖ Source budwood from blocks with a lowest possible incidence of GLRaV-3.

- ❖ Always remove infected vines before replanting.
- ❖ Do not plant new vines in close proximity to infected blocks.
- ❖ Do not top graft existing rootstocks unless you are confident of their health status
- ❖ In subsequent years locate and remove infected vines, particularly in areas where GLRaV-3 is known to spread rapidly.
- ❖ Be wary of top grafting onto rootstocks of unknown health status, and to avoid underplanting where disease is known to be present in existing vines.

For further information visit the NZGVIG website at www.grapevineimprovement.com or contact their Executive Officer, Tony Baker phone 03 5779859.

Export Spray Schedule

An Export Wine Grape Spray Schedule is produced and mailed to grower members each year.

New Zealand Winegrower

New Zealand Winegrowers produces an industry magazine “New Zealand Winegrower”. To receive this and other important information including conference, seminars and workshops which you could attend, as a non member you need to join your regional grapegrowing association as an associate member. Please visit our website on www.nzwine.com to obtain a list of the regional associations with their contacts.

Courses

Grower education/vine management courses are best investigated through Polytechnics, universities or Institutes of Technology (see also our website www.nzwine.com). The grape grower associations run many valuable field days/seminars/workshops and the Romeo Bragato Conference in August each year imparts the latest knowledge and technology to growers. The Proceedings from Bragato are of excellent value and are available from this office for a small fee following each conference. We have some previous issues still available.

Reading Matter

Some reading matter that covers establishment of vineyards include:

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| D Jackson & D Schuster: | “The Production of Grapes & Wine in Cool Climates”
Butterworks of NZ, 1987 |
| R Smart & M D Robinson | “Sunlight into Wine: A Handbook for Winegrape Canopy Management”
Winetitles, Adelaide, 1991 |
| B G Coombe & P R Dry | “Viticulture, Volume One, Resources”
“Viticulture, Volume Two, Practices”
Winetitles, Adelaide, 1992 |

Other titles may be available through library inter-loan services or the mail order company Touchwood Books which is based in Hawke's Bay (phone 06-8742872). The following serial titles contain good articles:

Practical Viticulture & Oenology
Australian Grape Grower & Winemaker
American Journal of Oenology & Viticulture

Also visit the New Zealand Winegrower website www.nzwine.com to obtain a host of further information on the grape and wine industry in New Zealand.

I trust this will assist with your enquiries and future decisions. I wish you good fortune with your venture.

Philip Gregan
CHIEF EXECUTIVE OFFICER