

MINEXPO ASIA

Hong Kong | 28-30 May 2024







Kia Ora - Welcome

Discover more than 60 wines from leading New Zealand wine producers at Vinexpo Asia 2024.

Meet the wineries, taste the wines and enjoy a journey of discovery.



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From Vineyard to Your Doorstep Aion Cargo Solutions Delivering Excellence with Every Bottle

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Ivan Qiu
Business Development Director



Ivan.qiu@aioncargo.com



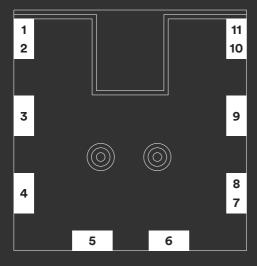
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Map of counters



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Meeting Areas

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Participating Wineries

- 1. Tiraki
- 2. Matahiwi Estate
- 3. Babich Wines
- 4. Catalina Sounds & Nanny Goat Vineyard
- 5. MWL Family Wines
 ToiToi, Stone Bay, Staete Landt,
 Coopers Creek
- 6. Foley Wines

 Te Kairanga, Martinborough
 Vineyard, Vavasour, Grove Mill,
 Roaring Meg, Mt Difficulty
- 7. Huia Estate Vineyards
- 8. Odyssey Wines
- 9. Cirro Wines

- 10. Te Kano Estate
- 11. Ant Moore Brands

New Zealand Wineries in other sections

- F246 Spy Valley Wines
- **G218** Escarpment
- C013 Edmond de Rothschild Heritage New Zealand ToiToi, Stone Bay, Staete Landt, Coopers Creek, Map Maker

F236 Booster Wine Group Sileni, Overstone, Tahuna, Greyrock, Awatere River, Waimea, Spinyback, Bannock Brae. Lois Vavasour

COUNTER 1:

Tiraki

www.tiraki.nz



Tiraki Single Vineyard Marlborough Sauvignon Blanc 2023
Tiraki Single Vineyard Marlborough Pinot Noir 2022
Tiraki Single Vineyard Marlborough Chardonnay 2023
Tiraki Wild Willow Single Vineyard Marlborough Sauvignon Blanc 2023

Tiraki embodies adventure and exploration. Our story is intertwined with the pioneering spirit of Marlborough, where our families were among the earliest European settlers in the region. Longfield Farm, established by our ancestors in 1870, serves as the heart of our legacy. Over six generations spanning 150 years, the 260-hectare property has evolved while upholding our unwavering commitment to excellence and stewardship of the land. Together, we meticulously nurture grapes that our family winemaker masterfully crafts into distinctive, world-class wines. Nestled in the Southern Valleys sub-region of Marlborough, Tiraki carefully selects grapes from premium blocks at Longfield Farm.

AGENT/DISTRIBUTOR

Seeking Distribution in this market

WINERY CONTACT I Chris Pratt

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COUNTER 2:

Matahiwi Estate

www.matahiwi.co.nz



Holly South Series Wairarapa Pinot Noir 2021
Holly Wairarapa Pinot Noir 2021
Matahiwi Estate Wairarapa Pinot Noir 2022
ME by Matahiwi Estate Wairarapa Sauvignon Blanc 2023

Nestled in the picturesque heart of Wairarapa, New Zealand, Matahiwi Estate isn't just a winery; it's a testament to our family's dedication to the land. Our commitment to sustainable winemaking practices runs deep, ensuring that every bottle embodies our respect for the environment. With our close-knit team, we infuse every drop with passion and precision, creating wines that are meant to be savoured and shared. Each bottle tells a story of our heritage and the unique terroir of Wairarapa. Join us in raising a glass to quality, tradition, and the enduring beauty of Matahiwi Estate.

AGENT/DISTRIBUTOR

Seeking Distribution in this market

WINERY CONTACT I Fleur Nicol

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COUNTER 3:

Babich Wines

www.babichwines.com

Babich Marlborough Sauvignon Blanc 2023
Pakiah Maylhayayah Dinat Cyia 2027
Babich Marlborough Pinot Gris 2023
Babich Marlborough Pinot Noir 2022
Babich Black Label Marlborough Sauvignon Blanc 2023

The Babich family has been making wine in New Zealand since 1916, making us New Zealand's most experienced family-owned winery. With no less than three generations of innovation, achievement and winemaking excellence across three outstanding winemaking regions – it's not just our passion, our livelihoods and our future. It's our way of life.

From our diverse vineyards to your table, our wines offer a direct connection to New Zealand, the beautiful country we call home. The love of our craft. Doing things by hand. And caring for our land. They're all ingredients of our slow, careful process in an ever-changing, always-on world. We wouldn't have it any other way.



Babich Black Label Marlborough Pinot Noir 2022
Babich Winemakers' Reserve Marlborough Sauvignon Blanc 2023
Babich Winemakers' Reserve Marlborough Pinot Noir 2020
Babich The Patriarch (Hawke's Bay) 2018

AGENT/DISTRIBUTOR

Seeking Distribution in this market

WINERY CONTACT I Karen Hill

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COUNTER 4:

Catalina Sounds

www.catalinasounds.co.nz

CATALINA SOUNDS

MARLBOROUGH NEW ZEALAND

Catalina Sounds Marlborough Sauvignon Blanc 2023	
Catalina Sounds Marlborough Pinot Noir 2022	
Catalina Sounds 'Sound of White' Waihopai Valley Sauvignon Blanc 2023	
Catalina Sounds 'Sound of White' Waihopai Valley Pinot Noir 2021	

Our journey started in 2005 with a singular vision to produce the best wines in the Marlborough region. Named after the majestic Catalina sea planes that provided vital transport across the vast Marlborough Sounds in WWII, Catalina Sounds produces wines that are distinct and true to their vineyard sites in the Southern Valleys. We have evolved from our humble origins to become the number one selling premium New Zealand Sauvignon Blanc in New Zealand & Australia. From our home vineyard, Sound of White in the Waihopai Valley, we produce a unique Single Vineyard range of wines, each small batch and unique reflections of our terroir.

WINERY CONTACT

Rupert Steenberg, Madison James, Tang Yi +61401275268, info@catalinasounds.co.nz

COUNTER 4:

Nanny Goat Vineyard





Nanny Goat Vineyard Central Otago Pinot Noir 2022
Nanny Goat Vineyard Single Vineyard Queensberry Chardonnay 2022
Nanny Goat Vineyard Single Vineyard Queensberry Pinot Noir 2022
Nanny Goat Vineyard Super Nanny Central Otago Pinot Noir 2021

From the ruggedly beautiful terroir of Central Otago in New Zealand, Nanny Goat produces fruit forward wines with powerful firmly structured palates. Founded in 2004 and named after the nimble and sure-footed wild goats of the region, we adapt and thrive in this often extreme climate. Winemaker Alan Peters-Oswald believes that it is his job to make wines that interpret the beauty, the unique place of origin, the individual sites from which the fruit is sourced, and the quality of the fruit used. He makes wines that speak for themselves and are not veiled by excessive winemaking intervention. In pursuit of magic.

WINERY CONTACT

Rupert Steenberg, Madison James, Tang Yi +61401275268, info@nannygoatvineyard.co.nz

COUNTER 5:

MWL Family Wines

www.marlboroughwineslimited.co.nz

ToiToi Marlborough Sauvignon Blanc 2023
ToiToi Clutha Central Otago Pinot Noir 2022
Stone Bay Marlborough Sauvignon Blanc 2023
'State Of Grace' Staete Landt Marlborough Pinot Noir 2022

The Joyce Family owns MWL, a cohesive group of 3 distinctly different wine companies. All three share the same quality philosophy regarding the group vineyards which are core to the making of all their wines. The wine companies are: ToiToi, Coopers Creek and Staete Landt.

At this show we present the top selection from these 3 wine companies through 5 wine series. Winemaking and wine style for each wine is taylored towards a particular segment of the world of wine.

We are at Vinexpo to intensify our presence in the Asia/Pacific wine market.

Please contact our management on stand.



'Annabel' Staete Landt Marlborough Sauvignon Blanc 2022
'Map Maker' Marlborough Sauvignon Blanc 2023
Coopers Creek 'Limeworks' Hawke's Bay Chardonnay 2021
Coopers Creek Hawke's Bay Merlot-Malbec 2020

AGENT/DISTRIBUTOR

Seeking Distribution in this market

WINERY CONTACT I Rudi A Maasdam

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COUNTER 6:

Foley Wines

www.foleywines.co.nz

Te Kairanga Estate Martinborough Sauvignon Blanc 2023
Te Kairanga Estate Martinborough Pinot Noir 2022
Martinborough Vineyard Te Tera Martinborough Sauvignon Blanc 2023
Martinborough Vineyard Te Tera Martinborough Pinot Noir 2022

Foley Wines is a collection of iconic wineries and brands from New Zealand's most acclaimed wine regions. Each with a unique story to tell, our wineries are linked by a common unrelenting purpose; to make great wine that people love to drink at home and around the world.

Our ambition is to be New Zealand's most revered wine group, satisfying the most discerning retailer and restaurants around the world with brands that are authentic, sustainable and of exceptional quality – made by land & hand.



Vavasour Marlborough Awatere Valley Sauvignon Blanc 2023
Grove Mill Marlborough Wairau Valley Sauvignon Blanc 2023
Roaring Meg Central Otago Pinot Noir 2022
Mt Difficulty Central Otago Bannockburn Pinot Noir 2022

AGENT/DISTRIBUTOR

Seeking Distribution in this market

WINERY CONTACT I Matt Jefferis

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COUNTER 7:

Huia Vineyards

www.huiavineyards.com



Huia Marlborough Brut Rose 2019	
Hunky Dory Marlborough Sauvignon Blanc 2023	
Huia Marlborough Sauvignon Blanc 2023	
Huia Marlborough Pinot Noir 2020	

Huia produces small batch organic wines made with minimum intervention. Our wines are made using the best of European and New World winemaking. We take real pride in bringing the best in a glass Marlborough to the world. Our wines include Traditional Method (Blanc de Blanc and Brut Rose), Chardonnay, Pinot Noir, Sauvignon Blanc and other aromatic white wines (Pinot Gris, Riesling and Viognier).

AGENT/DISTRIBUTOR

Seeking Distribution in this market

WINERY CONTACT I Tom Pegler

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COUNTER 8:

Odyssey Wines

www.odysseywines.co.nz



Odyssey Marlborough Sauvignon Blanc 2023	
Odyssey Reserve Iliad Gisborne Chardonnay 2023	
Odyssey Marlborough Pinot Noir 2023	
Odyssey Reserve Iliad Marlborough Pinot Noir 2022	

Odyssey Wines makes award winning single vineyard wines from their Organic Vineyard in the Southern Valley region of Marlborough and three styles of Chardonnay from the Golden Triangle region of Gisborne.

The wines are made from low yielding vines, with the finest oaks and with minimal intervention and are a beautiful expression of their New Zealand terroir.

"Winemaker Rebecca Salmond has once again shown how expert her winemaking skills are through these wines. My experience with the Odyssey range has always been one of balance, flavour, texture and varietal correctness." – Cameron Douglas MS

AGENT/DISTRIBUTOR

Seeking Distribution in this market

WINERY CONTACT I Rebecca Salmond

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COUNTER 9:

Cirro Wines

www.cirrowines.com

Cirro Marlborough Sauvignon Blanc 2023	
Cirro Marlborough Pinot Gris 2023	
Cirro Marlborough Pinot Noir Rose 2023	

Cirro Wines Founded in 2009 by David Tyney, the business is now run by David and his brother Adam. Family underpins everything we do and we love nothing more than sharing lunch or dinner with a glass of wine after a day in the vineyard. We are quality focused. From the vineyard to the winery, we go the extra mile to ensure our wines are the absolute highest quality.



Cirro Marlborough Pinot Noir 2022	
Cirro single vineyard Marlborough Sauvignon Blanc 2023	

AGENT/DISTRIBUTOR

Beijing Yuntu Wine Co,. Ltd Lei Zhong 13811481939, Hank_424@qq.com

WINERY CONTACT I Hank Zhong

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COUNTER 10:

Te Kano Estate

TE KANO

www.tekanoestate.com

Te Kano Estate Kin Central Otago Chardonnay 2023
Te Kano Estate Kin Central Otago Pinot Noir 2023
Te Kano Estate Life Central Otago Pinot Gris 2023
Te Kano Landwalker Central Otago Pinot Noir 2023

Te Kano in the Māori language means the seed, 100% owned by the Lloyd family, they offer a full estate operation from vineyard to glass. There are 4 significant vineyard sites: three in Central Otago, including one on the famed Felton Road, and one in Waitaki, Otago.

The brand focuses on quality, purity, concentration, and depth, offering some of the most extensive Chardonnay and Pinot Noir plantings in the region. At the heart of the philosophy is the wish to leave the land better than they found it. Farming with a focus on sustainability and organic practices, with the determination to leave the land better than they found it, a legacy.

AGENT/DISTRIBUTOR

Seeking Distribution in this market

WINERY CONTACT

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COUNTER 11:

Ant Moore Brands

www.antmoorewines.com



Ant Moore A+ Marlborough Sauvignon Blanc 2023	
Ant Moore A+ Marlborough Pinot Noir 2022	
Ant Moore Estate Marlborough Sauvignon Blanc 2023	
Ant Moore Estate Marlborough Pinot Noir 2022	

Ant Moore wines are free spirited. As a winemaker, Ant is an experimenter, a creative oenologist who sees – and does – things differently. From the introduction of wild ferments to the elimination of fining and barrel aging his Sauvignon Blanc, there is care and consideration in every ant moore wine that is usually reserved for wines well above their price point. Ant Moore wines are born in the beautiful valleys of Marlborough in New Zealand's South Island. We own and lease 195 ha of vineyards across the region. The Awatere, Waihopai, and Wairau Valley soils and stones create unique vines that are distinctive to the Marlborough region.

AGENT/DISTRIBUTOR

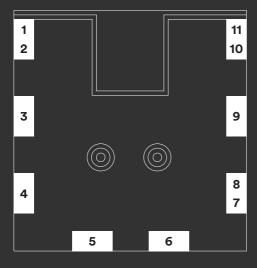
Seeking Distribution in this market

WINERY CONTACT I Ashton Ireland

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